



4540 Trousdale Drive
Nashville, TN 37204
615-254-7516

SALES AGENT PRE-LICENSE INFORMATION AND COURSE SCHEDULE

WHO WE ARE

The Greater Nashville Association of Realtors dates back prior to 1891. On July 16, 1911, the local group affiliated with the National Association of Real Estate Boards—a forerunner of the National Association of REALTORS®. In all its forms, the Association has established an impressive track record of service to both the community and real estate industry.

REAL ESTATE SALESPERSON

A real estate license is required to sell real estate in Tennessee. To be eligible for the Tennessee Real Estate Salesperson Examination candidates must be: at least 18 years of age; be a high school graduate or have obtained a G.E.D. and must successfully complete the sixty (60) hours of real estate education in real estate principles/fundamentals **prior** to the examination. GNAR's salesperson pre-license course is approved by the Tennessee Real Estate Commission. Prior to licensure, candidates **MUST** also complete the 30-hour *Course for New Affiliates*. GNAR offers the *Course for New Affiliates* as a home study course.

SALESPERSON PRE-LICENSE PROGRAM

ONLINE 60-HOUR PRE-LICENSE COURSE: The Pre-License program can be taken either online or in the classroom. To access the 60-hour online course, titled *Tennessee Real Estate Principles*, go to www.gnar.org, choose the Real Estate Education link, then Pre-License Information. The fee for the online course is \$300.

CLASSROOM 60-HOUR PRE-LICENSE COURSE: GNAR is not currently offering the Pre-License course in a classroom format.

GNAR TRAINING CENTER LOCATION

Additional study materials and exam prep guides are available at GNAR's training center and Realtor Store which is located off I-65 just south of Nashville and only 10 minutes from downtown. Exit I-65 at Harding Place East (exit 78) and go east .38 miles. Turn left onto Trousdale Drive and go .37 miles to GNAR.

LICENSING REQUIREMENTS:

In all circumstances we recommend that you consult the Tennessee Real Estate Commission for specific licensing questions at 615-741-2273.

COURSE FOR NEW AFFILIATES REQUIRED

NOTE: Prior to making application to the Tennessee Real Estate Commission for your affiliate broker's license you MUST complete the 30-hour *Course for New Affiliates*. GNAR offers the *Course for New Affiliates* online on the education distance learning site for a fee of \$145.