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GNAR NAMES REALTOR OF THE YEAR, RECOGNIZES TOP INDUSTRY ACHIEVERS

NASHVILLE, Tenn. (March 6, 2010) – The Greater Nashville Association of Realtors recently named Mandy Wachtler of Pilkerton Realtors as the 2009 Realtor of the Year, according to GNAR President Lucy Smith.

The Realtor of the Year award is given annually to the GNAR Realtor member who has made the most significant contribution to the real estate profession and industry. The five immediate past Realtor of the Year recipients select the winner. Wachtler was recognized for her achievements by Smith at GNAR's annual Awards of Excellence Gala held Saturday, March 6, at the Hilton Hotel in downtown Nashville. "HAVANA Great Year In Nashville" was the theme for the Cuban-style gala.

"Mandy is unquestionably deserving of the Realtor of the Year distinction," said Smith. "Her experience as a Realtor enables her to provide leadership and exceptional service to her customers and clients. Mandy is affiliated with Pilkerton Realtors and provides leadership for other Realtors there, as well as for the for the real estate profession as a whole. Her contributions to the industry at every level combined with her involvement in the community make her the perfect recipient of this honor. She sets an example to which all Realtors can aspire."

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Wachtler has been involved in the Greater Nashville Association of Realtors through committee and board service for many years. As an elected director of GNAR, she has held all GNAR officer positions, including serving as president in 2008. She remains actively engaged by currently serving on GNAR's legislative and RPAC committees and is a life member of the Awards of Excellence.

Wachtler's involvement in the real estate community reaches the state and national levels. For two years she served as a director of the National Association of Realtors, and is serving her seventh term as a director for the Tennessee Association of Realtors. She is also serving as a Tennessee RPAC Trustee for the third consecutive year.

Wachtler is very active in the community with involvement in such regional and local organizations as the Nashville Area Habitat for Humanity, Harpeth Hall School Parents Association, Nashville Humane Society and Vanderbilt Children's Hospital.

Other key award recipients recognized at GNAR's Awards of Excellence Celebration include:

- Top Team Listing: Terry DeSelms, RE/MAX Elite
- Top Team Selling: Terry DeSelms, RE/MAX Elite
- Top Individual Listing Agent: Joe Petno, EXIT Realty 1st Choice
- Top Individual Selling Agent: Joe Petno, EXIT Realty 1st Choice
- Rookie of the Year: Alicia Griffith (The Wilson Group Real Estate Services)

In addition to the special awards, there were 76 GNAR members recognized with Awards of Excellence based on their achievements in sales volume, transactions and Association involvement criteria. Earned recognition ranges from Silver Awards for a minimum of \$1 million and 15 transactions to Diamond Awards for more than \$10 million in volume and/or 100 transactions. All

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GNAR Awards of Excellence winners are posted on the GNAR website (www.gnar.org).

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