



You Belong Here.



Some of the Many Ways GNAR Has Served You Through Mid-Year in 2011:

- Kicked off the celebration of our **100 Year Anniversary** of our affiliation with the National Association of REALTORS
- Maintained an active **presence in regional media** emphasizing this is a great time to buy, and using a REALTOR® is the only right first step in the process.
- Made available **55 days (286 continuing education hours)** of courses leading to **Realtor designations**, ranging in content from affordable housing, to the new e-PRO technology course, to CCIM commercial education, as well short sales, TAR Forms, property management, the TREC CORE course and the Office Brokerage Management course
- **Strengthened political presence for the Realtor party** through relationships with legislators at the local, state and national levels.
- **Strategic involvement with Chambers of Commerce** throughout Greater Nashville and Middle Tennessee. GNAR hosts and participates in the Nashville Area Chamber of Commerce Business Conditions Council.
- Funded and built our **15th annual Habitat for Humanity home**.
- **National-level instructors** for an outstanding array of professional designations and other available courses.
- **Awards of Excellence Gala**...topping even last year's fantastic event with tremendous turnout and celebration of our winners, as well as our 100 Year Anniversary
- Have consistent, **high-quality monthly meetings of GNAR's Dickson Chapter**, including a top producer panel and reaching the highest attendance in recent years.
- Participated in the NAR Midyear Meetings in Washington, D.C., with **Realtor Day on the Hill** visits to federal legislators.
- **Sold out two courses in our charity golf tournament** at The Hermitage Golf Course with the proceeds benefiting the build of our annual Habitat for Humanity home.
- Regular communication with members through the **electronic newsletters including the GNAR News, the Education Update and the Legislative Update**.
- Provided consistent **current home sales data and historical information** on area trends through monthly news releases and on the GNAR website.

- Reaffirmed our commitment to affordable housing by hosting an **Affordable Housing Panel**, with representatives from THDA, Affordable Housing Resources, HUD/PEMCO and The Wiley Group.
- **Secured a \$10,000 Smart Growth Grant from NAR** which directly supports The Transit Alliance of Middle Tennessee.
- Raised over **\$30,000 in RPAC funds** so far this year.
- **Featured current and past NAR leaders** Martin Edwards, CCIM and Elizabeth Mendenhall as speakers at the March Membership Meeting.
- **Held a special book signing** with authors Richard Courtney and George Cassidy of their new book, *"Come Together: The Business Wisdom of the Beatles"* **with all proceeds benefiting GNAR's Habitat build.**
- Participated in the TAR Midyear Conference, including **Tennessee Realtor Day on the Hill** and continued active involvement of several GNAR members as TAR directors.
- **Raised over \$3,000 for RPAC at a Young Professionals Network (YPN) RPAC:** Vote, Act, Invest informational event.
- Celebrated **8 years in our new facility.**
- Welcomed **over 200 new GNAR REALTOR® members.**
- Maintained the **GNAR presence on Facebook**, providing information on upcoming events, educational opportunities, news and announcements, as well as pictures.
- **Continued to support** our Project PENCIL School, **H.G. Hill Middle School**, with the Pride of the Panthers student recognition program and teacher appreciation efforts
- **Hosted a complimentary member summer wine social at Arrington Vineyards** to foster networking and provide opportunities to connect with members.
- **Held a brokers only reception with Martin Edwards and Elizabeth Mendenhall** in conjunction with the March Membership meeting, giving brokers additional time to interact with NAR's leaders.
- **Hosted a YPN (Young Professionals Network) Social Trivia Mixer and Top 40 Listings events** to engage and develop new agents in the industry and association.
- **Held another Town Hall meeting** specifically for GNAR Members in Williamson County as a way to bring together members and answer questions.
- **Engaged in the upcoming Metro Council elections** by interviewing and supporting candidates based on questionnaires focused on real estate and REALTOR® Party issues
- **Delved deeper into involvement in promoting public education** by partnering with Metro Nashville Public Schools to host a **REALTOR® open house and tour of Hillsboro High School**, including comments by Nashville Mayor Karl Dean and MNPS Director of Schools Dr. Jesse Register.

- **Continued connecting and communicating with our members** through social media outlets like **Twitter** (follow us at @RealtorsGNAR) and Facebook.
- Working to **ease member burden** of a \$45 dues increase for 2012, **offered a \$10 education voucher and \$20 dues discount** for those paying 2012 dues in full by December 9
- **Promoted home ownership** by actively participating and encouraging member participation in the second annual **REALTOR® Nationwide Open House weekend**
- **YPN** Chapter held an RPAC: Vote, Act, Invest informational event which **raised over \$1000** for RPAC
- **Hosted a NFIP (National Flood Insurance Program) seminar** for all members to inform and answer questions regarding flooding
- Sponsored the **Fair Housing Matters Conference**
- **Impacting the lives of students and teachers at H.G. Hill Middle School** by organizing another **mid-year supply drive to provide much-needed supplies** through the Public Education Committee
- **Sponsored a “Breakfast with the Mayors” in Williamson County** with featured speaker TDOT Commissioner John Schroer.
- Instituted the **GNAR4U program to connect directly with members** at their offices.